

DES BOBS

CONVERSATIONS ON THE ART OF CREATIVE ENTREPRENEURSHIP

WITH DAVID C. BAKER & BLAIR ENNS

There's pressure to fill a role that wouldn't come naturally to you.





LIGHTBULB MOMENTS:





UNDERSTANDING HOW TO ADAPT YOURSELF YOU ARE NOT A PERSONALITY PROFILE!

THE BATTERY

RUNS OUT

EVENTUALLY!

> for OTHERS or BUSINESS

ENERGY

YOU CONTAIN MULTITUDES

PERSONALITY PROFILES DON'T SHOW OUR RANGE.

SYSTEMS NOT STANDARDS

TIRED

(ADAPTING)

ANGRY

PEOPLE GET

Who do you want me to be in this conversation?



- FRIEND?
- · ADVISOR?

YOU CAN DO THIS!

YOU DO IT EVERY DAY,
PERHAPS WITHOUT REALIZING.

STEP INTO A NEW WAY OF ACTING!



ADJUST on the FLY

YOU DON'T HAVE TO BL A CERTAIN TYPE of PERSON...

BUT YOU HAVE TO BE WILLING
TO SHOW UP DIFFERENTLY
FOR A SHORT TIME.

ALTER EGOS

"MIDWEST NICE" VS.

CHUCK FINLEY



- † CHALLENGER † RELATIONSHIP
 - + OBJECTIVITY

BUILDER

±CLINICAL



DESIGN YOUR CUSTOM SUIT.